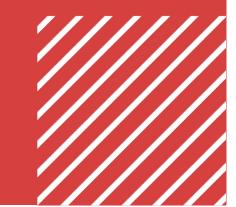


# an Inside Look





#### ABOUT US

- Started in 1995
- Based in Kansas City area
- Have extensive background working for and with both distribution and G&T cooperatives
- More than 300 utility clients in 33 states
- A services company acting as an extension of our clients' staff





# **OUR TIMELINE**



### 1995

It all began ..... with a piece of pie, a napkin and a dream.

### 1997

Research project enables co-ops to see the value of customer information.

### 1999

Moved to our current location and added staff.

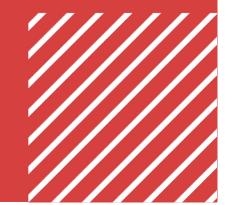
### 2011

Added new statistical software providing for better online surveys and enhanced analysis.



Inside's services expanding and more vital than ever

### meet our team





#### MEET OUR TEAM



Dave Baldwin Baldwin Associates

#### Mike Lewis

Lewis & Associates







#### MEET THE TEAM



Julie Crook Database Manager Chris Thompson Data Entry Specialist





Darci Stromquist Data Specialist

Leslie Driver Direct Mail Coordinator





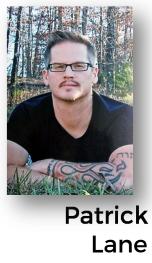


#### MEET THE TEAM



Julie Elliott President John Elliott Chief Financial Officer





Web Development

#### Rick Kaderly

**Client Services** 







## OUR SERVICES



#### **OUR SERVICES**



Research



Customer Communication



Data Connection





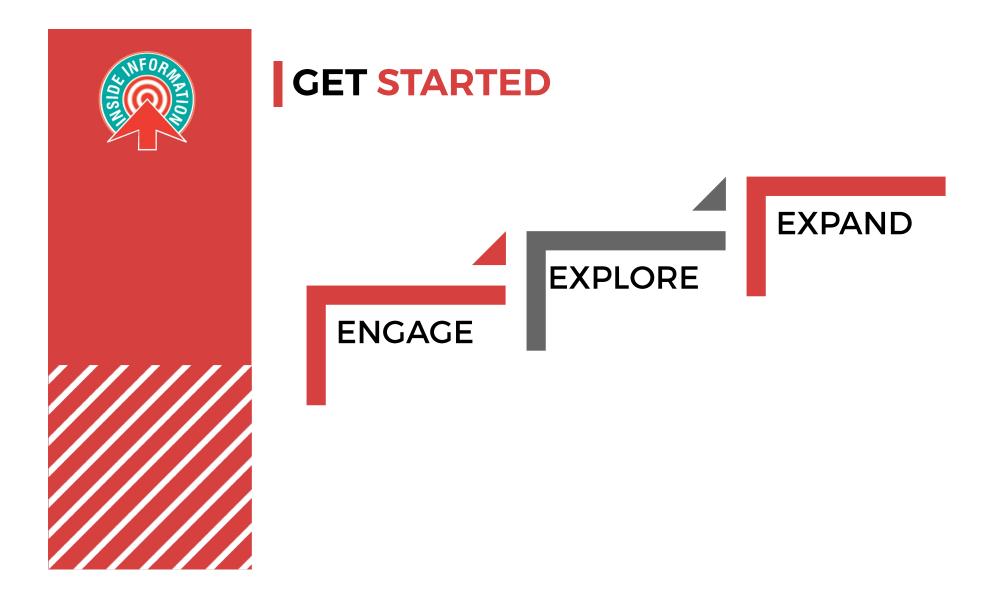
# I OUR FUTURE





There will never be a day when cooperatives need *less* information about their **//** members.







#### **MORE INSIDE INFO**

- Keith Kaderly is joining our team
- Starting in September
- Focus: Business development









### CONTACT US

Keep in touch.

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